

kiwiSTART[®] Personalised

Annual Report for the year ended
31 March 2011



Annual Report



Contents

Annual Report to Members	1 - 2
Independent Auditor's Report on the Summary Financial Statements	3
Trustee's Certification	4
Statement of Numerical Changes in Membership	5
Directory	6 - 7

Annual Report to Members

For the year ended 31 March 2011

As Trustee of **Craigs Investment Partners kiwiSTART® Personalised Scheme**, The New Zealand Guardian Trust Company Limited presents to members the annual report for the year ended 31 March 2011.

Your contributions are invested in the Craigs Investment Partners kiwi**START**® Personalised Scheme ("the Scheme"), a registered KiwiSaver Scheme. The Scheme was established on 18 December 2006 and amended by deed on 27 June 2007, 31 August 2009, 1 April 2011 and 20 April 2011.

Following changes introduced by the implementation of the Financial Advisers Act, the Scheme is proposing a name change from kiwi**START**® Personalised to kiwi**START**® Select from 1 July 2011.

Summary financial statements for the year ended 31 March 2011

The summary financial statements are prepared in accordance with FRS 43 Summary Financial Statements. The full financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP), as applicable for profit-oriented entities. The Scheme has made an explicit and unreserved statement of compliance with International Financial Reporting Standards (IFRS) in its full financial statements.

This summary is extracted from the full financial statements authorised for issue by the Trustee on 24 June 2011, for which an unmodified audit opinion has been given. This summary has also been examined by KPMG and a copy of their summary unmodified audit opinion is included in this report.

The summary financial statements are presented in New Zealand dollars and rounded to the nearest dollar. The summary financial statements cannot be expected to provide as complete an understanding as provided by the full financial statements of the statement of changes in net assets, statement of net assets and statement of cash flows of the Scheme.

You can obtain a copy of the full financial statements free of charge from:

Craigs Investment Partners Limited
PO Box 13155
Tauranga 3141

Statement of changes in net assets for the year ended 31 March 2011		
	\$	\$
	2011	2010
Dividends	142,536	87,945
Interest income	29,201	20,251
Net foreign exchange (loss)/gain (excluding investment assets)	(67,722)	70
Net changes in fair value of investment assets	2,678,549	2,390,397
Net investment income/(loss)	2,782,564	2,498,663
Brokerage fees	49,008	32,210
Custodial service fees	100,995	42,638
Administration fees	181,234	153,711
Audit fees - audit of financial statements	6,750	6,750
- other assurance services	3,000	3,000
Other operating expenses	2,250	2,250
Total expenses	343,237	240,559
Net profit before membership activities	2,439,327	2,258,104
Taxation expense	187,683	103,206
Net profit before membership activities after tax	2,251,644	2,154,898
Membership activities		
Contributions received		
Member contributions	7,769,367	5,760,284
Employer contributions	2,936,009	2,546,682
Crown contributions	3,156,274	2,851,906
Fee subsidies credited to members	-	-
Total contributions received	13,861,650	11,158,872
Payments to members		
First home withdrawals	43,156	-
Permanent emigration	56,812	-
Financial hardship claims	28,732	15,751
Transfers to other schemes	520,220	217,622
Withdrawals	-	2,625
Death	111,831	18,132
Total payments to members	760,751	254,130
Net membership activities	13,100,899	10,904,742
Benefits accrued to members' accounts	15,352,543	13,059,640
Members' funds at beginning of the year	24,788,053	11,728,413
Members' funds at end of the year	40,140,596	24,788,053

Statement of net assets as at 31 March 2011		
	\$	\$
	2011	2010
Total assets	40,315,005	24,909,245
Total liabilities	174,409	121,192
Net assets attributable to members	40,140,596	24,788,053
Members' funds	40,140,596	24,788,053

Statement of cash flows for the year ended 31 March 2011		
	\$	\$
	2011	2010
Net cash flows from operating activities	(12,657,096)	(10,561,110)
Net cash flows from financing activities	13,100,899	10,904,742
Net increase in cash and cash equivalents	443,803	343,632
Cash and cash equivalents at beginning of the year	794,503	450,801
Effect of exchange rate fluctuations on cash held	(67,722)	70
Cash and cash equivalents at end of the year	1,170,584	794,503

Note: This summary is an abridged version of the annual financial statements.

Authorised for issue by the Trustee: The New Zealand Guardian Trust Company Limited on 16 August 2011.

Independent Auditor's Report on the Summary Financial Statements



To the members of Craigs Investment Partners kiwiSTART® Personalised Scheme

The accompanying summary financial statements on pages 1 to 2, which comprise the summary statement of net assets as at 31 March 2011 and the summary statements of changes in net assets and cash flows for the year then ended, are derived from the audited financial statements of Craigs Investment Partners kiwiSTART® Personalised Scheme ("the scheme") for the year ended 31 March 2011. We expressed an unmodified audit opinion on those financial statements in our report dated 16 August 2011.

The summary financial statements do not contain all the disclosures required for full financial statements under generally accepted accounting practice in New Zealand. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of Craigs Investment Partners kiwiSTART® Personalised Scheme.

Trustee's Responsibility for the Summary Financial Statements

The trustee is responsible for the preparation of a summary of the audited financial statements, in accordance with FRS-43 Summary Financial Statements.

Auditor's Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with International Standards on Auditing (New Zealand) (ISA (NZ)) 810 Engagements to Report on Summary Financial Statements.

Our firm has also provided other services to the scheme in relation to taxation and other assurance services. The taxation services are paid by the manager, Craigs Investment Partners Superannuation Management Limited. Partners and employees of our firm may also deal with the scheme on normal terms within the ordinary course of trading activities of the business of the scheme, there are however certain restrictions on dealings which partners and employees of our firm may have with the scheme. These matters have not impaired our independence as auditors of the scheme. The firm has no other relationship with, or interest in, the scheme.

Opinion

In our opinion, the summary financial statements, derived from the audited financial statements of the scheme for the year ended 31 March 2011:

- have been correctly extracted from the audited financial statements of the scheme; and
- the information reported in the summary financial statements is consistent in all material respects with the audited financial statements, in accordance with FRS-43 Summary Financial Statements.

KPMG

16 August 2011
Tauranga

Trustee's Certification

Guardian Trust

In accordance with the reporting provisions of the KiwiSaver Act 2006 and the Superannuation Schemes Act 1989, **The New Zealand Guardian Trust Company Limited** ("the Trustee") of **Craigs Investment Partners kiwiSTART® Personalised Scheme** ("the Scheme"), declares the following with respect to the Scheme.

The Trustee certifies that:

- All contributions received in respect of members, including those contributions paid via Inland Revenue have been applied in accordance with the terms of the Trust Deed.
- All benefits required to be paid from the Scheme have been paid in accordance with the terms of the Trust Deed.
- The market value of assets of the Scheme at the close of the financial year is equal to the total value of benefits that would have been payable had all members of the Scheme ceased to be members at that date.
- All fee subsidies received in respect of each member of the Scheme have been applied to that member in accordance with the provisions of the Trust Deed and the KiwiSaver Act 2006.
- The Scheme Provider Agreement dated **8 June 2007** (as amended from time to time) between Inland Revenue and the Manager **Craigs Investment Partners Superannuation Management Limited** remains in force.
- The Trust Deed governing the Scheme is dated **18 December 2006**. There have been amendments dated **27 June 2007** and on **31 August 2009** to the Trust Deed relating to the Craigs Investment Partners **START®** Superannuation Scheme to establish the **Craigs Investment Partners kiwiSTART® Personalised Scheme**. Further amendments on 1 April 2011 and 20 April 2011 relate only to the Superannuation Scheme.
- The most recent prospectus of the Scheme was registered with the Companies Office on **30 June 2011**.

On behalf of The New Zealand Guardian Trust Company Limited



Director
16 August 2011



Director
16 August 2011

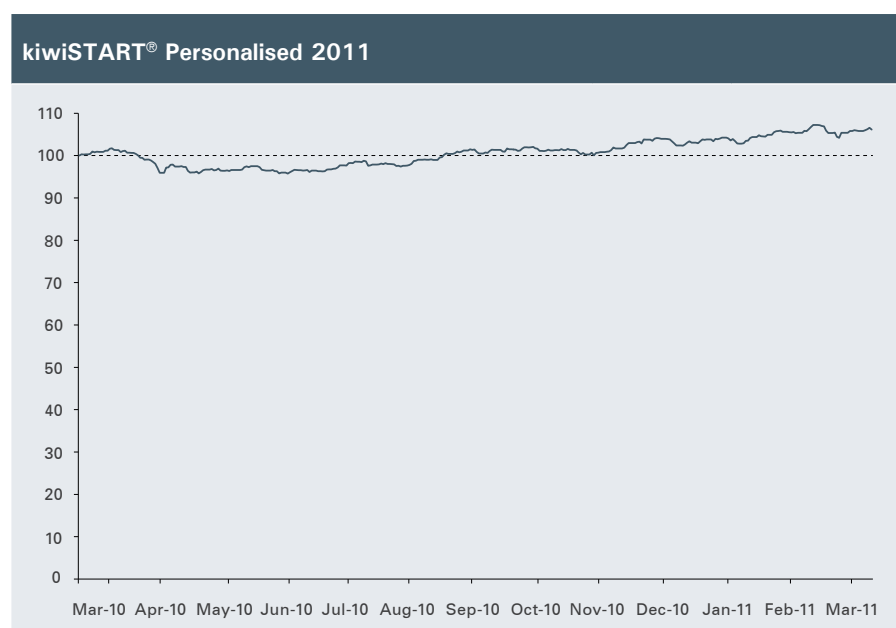
Statement of Numerical Changes in Membership

Membership movements for the year ended 31 March 2011		
	Number	\$
Members at 31 March 2010	3,170	
New members	370	
Transfers from other schemes	262	
Withdrawals		
Transfers to other schemes	126	
KiwiSaver end payment date	-	
Permanent emigration	4	
Death	11	
Total Withdrawals	141	
Members at 31 March 2011	3,661	
Partial Withdrawals		
First home purchase	3	43,156
Significant financial hardship	7	28,732
Serious illness	-	-

Other information		
	Number	\$
Member contributions from Members	3,004	7,769,367
Member contributions from Employers	2,324	2,936,009
Member contributions from the Crown	3,227	3,156,274
Member accumulations at the end of the period	3,661	40,140,596
Total fees charged in the period*		343,237

*Includes member administration fees, management and trustee fees for the Scheme

The following is a graph of the annualised returns for the year ended 31 March 2011.



The Scheme is not unitised therefore unit prices for the Scheme are not available. The Scheme invests into the Defined Portfolio unit trusts. The current and historical unit prices of these unit trusts are available on our website – www.craigsip.com

Directory

Administration Manager and Investment Manager

Craigs Investment Partners Superannuation Management Limited
PO Box 13155
Tauranga 3141
New Zealand

Trustee

The New Zealand Guardian Trust Company Limited
PO Box 1934
Auckland 1140
New Zealand

The Trustee of the Scheme is The New Zealand Guardian Trust Company Limited (NZGT).

The directors of the trustee are:

- John Richard Avery
- Christopher Robert Darlow
- Timothy James Shaw
- Michael Privett Reed
- John James Anthony Botica (appointed 30 September 2010)
- John Atkin (appointed 14 March 2011)
- Gregory Roy Campbell (resigned 30 September 2010)
- Sean Carroll (resigned 14 March 2011)
- Geoffrey Edward Summerhayes (resigned 14 March 2011)
- Geoffrey Thomas Ricketts (resigned 14 March 2011)

Auditors KPMG
35 Grey Street
Tauranga

Solicitors Bell Gully
Vero Centre
48 Shortland Street
Auckland

Correspondence

1. For administrative matters and queries relating to your benefit entitlements:

The Manager
Craigs Investment Partners Superannuation Management Limited
PO Box 13155
Tauranga 3141
New Zealand

Freephone: 0800 272 442

Fax: 07 578 3463

Email: kiwistart@craigsip.com

2. Correspondence intended for the Trustee, The New Zealand Guardian Trust Company Limited, should be addressed to:

The Relationship Manager
Corporate Trusts
The New Zealand Guardian Trust Company Limited
PO Box 1934
Auckland 1140
New Zealand

Phone: 09 377 7300

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For more information about your scheme investment and other Craigs Investment Partners products and services, contact your Investment Adviser or contact Craigs Investment Partners Limited on

Phone: 0800 272 442

Fax: 07 578 3463

Web: www.craigsip.com

BRANCH DIRECTORY

HEAD OFFICE

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A Disclosure Statement is freely available on request visit www.craigsip.com