

Release

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Craigs Investment Partners and Deutsche Bank named Best Investment Bank – New Zealand

Craigs Investment Partners and Deutsche Bank AG (XETRA: DBKGn.DE / NYSE: DB) have been named Best Investment Bank - New Zealand by FinanceAsia Magazine.

In awarding Deutsche Bank and Craigs Investment Partners the 'Best Investment Bank – New Zealand' title, the FinanceAsia editors said, "The strategic alliance formed between Craigs Investment Partners and Deutsche Bank last year is paying dividends for its partners, and also benefitting New Zealand's issuers with its local expertise and global reach."

Since forming a strategic alliance via Deutsche Bank's acquisition of a 49.9% stake in Craigs Investment Partners in mid 2010, Deutsche Bank and Craigs Investment Partners have together offered a full range of investment banking services to New Zealand clients. The firms have worked across the major transactions in the New Zealand market across both equity and debt capital markets and have completed a number of important advisory mandates for New Zealand corporates.

Brett Shepherd, CEO of Deutsche Bank in New Zealand said, "Winning this award jointly with Craigs Investment Partners is a testament to the strength of our local and global alliance. We have proven that our unique model provides seamless execution for clients across New Zealand's capital markets and our corporate advisory mandates continue to be successful for our clients."

Frank Aldridge, Managing Director of Craigs Investment Partners said, "To win this award is a great endorsement so early in our alliance with Deutsche Bank. The opportunity to leverage the strengths of both our businesses within the New Zealand capital markets has proven to be a success. This combined with our significant presence in Private Wealth services in New Zealand provides a compelling proposition for our corporate clients.

As the leading investment bank in equity capital markets, the firms worked on the largest initial public offerings - TradeMe and Summerset, as well as Contact Energy's follow-on offering and the largest block-trade in the market for Ryman. In debt markets where the firms hold the number one position¹, they joint lead managed Contact Energy, IAG and Air New Zealand's offerings as well as Genesis Power's 100% equity-credit capital bonds. The Craigs Investment Partners network distributed more equities and debt than any other Investment Bank in New Zealand.

Meanwhile, the corporate advisory team successfully managed the sales process for South Canterbury Finance and a number of other key advisory mandates.

In addition to the Best Investment Bank award, Deutsche Bank and Craigs Investment Partners also won; Most Innovative Deal for the Origin Energy EUR 500m hybrid, Best Local Bond Deal for the Australian Office of Financial Management's AUD 3.25 billion 15-year treasury bond.

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About Craigs Investment Partners

Craigs Investment Partners is one of New Zealand's largest investment firms, offering bespoke solutions to both private investors and corporate clients. Craigs provide the complete breadth of private client and investment management services including investment advice and management, securities trading, research, cash management, institutional dealing and investment banking.

www.craigsip.com

About Deutsche Bank

Deutsche Bank is a leading global investment bank with a substantial private clients franchise. Its businesses are mutually reinforcing. A leader in Germany and Europe, the bank is continuously growing in North America, Asia and key emerging markets. With more than 100,000 employees in 73 countries, Deutsche Bank offers unparalleled financial services throughout the world. The bank competes to be the leading global provider of financial solutions, creating lasting value for its clients, shareholders, people and the communities in which it operates.

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ⁱ Number one investment bank (Dealogic)