

## Defined Portfolios

# Australian Equity Fund - Update as at 31 March 2012

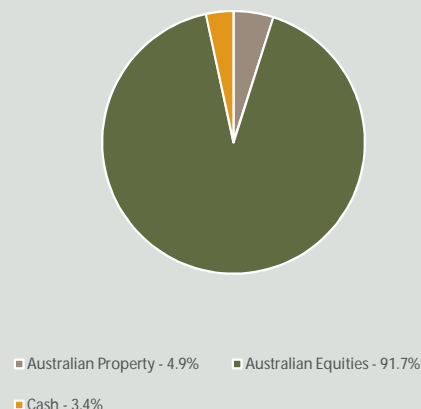
### Fund Description

The fund holds a diversified portfolio of Australian equity investments and cash. The fund invests predominantly in "large cap" equities listed on the Australian sharemarket. This fund is best suited for investors with a long term investment horizon (eight years plus) who can tolerate a high degree of volatility in returns.

### Fund Manager's Comments

The fund returned 1.6% over March. The stand out performers were QBE Insurance Group (+19.9%) and Computershare (+16.9%). Also contributing were solid gains by some of the fund's larger holdings, such as APA Group, AGL Energy, CSL and Westpac. QBE rebounded strongly after announcing a full year profit result of US\$704m, down 45% but in line with its previous guidance. A record level of catastrophes in 2011 was the main reason for the decline in earnings. QBE also announced a A\$600m capital raising at A\$10.70 per share, the proceeds from which will be used to repay a hybrid debt issue. The fund invested \$1.5m over the month, with the largest investment being ANZ Banking Group, which is a new investment for the fund. ANZ is different from the other Australian banks as it looks to expand into Asia. Currently, its Asian operations accounts for 14% of ANZ's earnings, this is expected to double over the next five years. Also during March the fund sold all its holdings in Westfield Retail Trust and Transpacific Industries.

### Breakdown By Asset Class



### Fund Performance as at 31 March 2012

	1 Month	3 Months	6 Months	1 Year	2 Years	Since Inception
Fund *	1.6%	3.2%	9.6%	-11.4%		-0.4%
Benchmark **	-0.4%	4.2%	10.0%	-11.5%		-0.9%
90d Bank Bill	0.2%	0.7%	1.4%	2.7%		

\* Fund performance is before tax and after expenses and fees (excluding any START<sup>®</sup> fee).

\*\* Benchmark performance is not adjusted for fees.

### Unit Price Chart vs Benchmark



### Essential Fund Facts

Launch date:	30-Nov-10	
Management Fee:	1.25%	
Unit Price as at 31 March 2012:	\$0.9953	
Fund Size as at 31 March 2012:	\$25,636,249	
Composition of Total Return for year ended 31 March 2012:	Income:	4.8%
	Capital Growth:	-16.2%
	Total Return:	-11.4%
Investment Ranges: <sup>1</sup>	Australian Equities:	70% to 100%
	Cash & Deposits:	0% to 30%
Benchmark: <sup>2</sup>	Australian Equities	95.0%
	Cash	5.0%

<sup>1</sup> Please refer to the Investment Statement.

<sup>2</sup> The benchmark return is calculated using the following allocations to the nominated indices: 95% S&P/ASX 200 Accumulation Index in NZD and 5% NZX 90-Day Bank Bill Index.

For further information contact your local Craigs Investment Partners branch or phone Craigs Investment Partners Customer Services on 0800 878 278. Details are also available at [www.craigsp.com](http://www.craigsp.com). Issued by Craigs Investment Partners Limited. Registered Office PO Box 13155 Tauranga New Zealand.

Disclaimer: This information is issued by Craigs Investment Partners Investment Management Limited, a wholly owned subsidiary of Craigs Investment Partners. Craigs Investment Partners Investment Management Limited is the manager of the Craigs Investment Partners Investment Management Limited Defined Portfolios and will receive fees for this role as detailed in the current Investment Statement for the Defined Portfolios. Anyone wishing to make an application for units should obtain a copy of the current Investment Statement and consider it before making any decision to invest and complete the application form included in the Investment Statement. Past performance is not a reliable guide to future performance. The value of these investments can go down as well as up and investors may not get back the full amount invested. This information is intended to provide a general overview of Craigs Investment Partners Defined Portfolios and is based upon, and derived from sources Craigs Investment Partners Investment Management Limited considers reliable. At the date of issue, Craigs Investment Partners Investment Management Limited believes this information to be accurate and complete, however Craigs Investment Partners Investment Management Limited and Craigs Investment Partners provides no guarantee or warranty in this respect. Craigs Investment Partners Investment Management Limited, Craigs Investment Partners, its partners and employees accept no liability for any negligent misstatement, or for the results of any actions taken, or not taken in reliance on this information. This information is not a substitute for professional advice. In preparing this information Craigs Investment Partners Investment Management Limited did not take into account the investment objectives, financial situation or particular needs of any particular person. Accordingly, before making any investment decision Craigs Investment Partners Investment Management Limited recommends professional assistance from an Authorised Financial Adviser is sought. This information is provided for persons living in New Zealand and is not provided for public dissemination or persons living outside New Zealand.

# Australian Equity Fund - List of investments as at 31 March 2012

	Market Value	Weight
Equity	\$24,550,318	96.6%
Cash	\$1,085,931	3.4%
	<b>\$25,636,249</b>	

*Note: Subtotals may not add to 100% due to rounding*

Australian Equities	Weight		Weight		Weight
BHP Billiton	8.3%	Ramsay Health Care	3.2%	Westfield Group	2.0%
CSL	6.2%	Seek	3.2%	Origin Energy	1.6%
Commonwealth Bank of Australia	5.7%	Coca-Cola Amatil	3.1%	Transfield Services	1.5%
Westpac Banking Corp	5.7%	Newcrest Mining	3.0%	Sydney Airport	1.4%
Rio Tinto	5.5%	Stockland Trust Group	2.9%	National Australia Bank	1.2%
AGL Energy	5.5%	Telstra Corp	2.9%	Amcor	1.1%
QBE Insurance Group	4.6%	Australia & NZ Banking Group	2.3%	Wesfarmers Partially Protected	1.1%
Woolworths	4.5%	Cochlear	2.2%	BHP Billiton plc (LSE listed)	0.3%
APA Group	4.0%	Woodside Petroleum	2.1%		
Orica	3.9%	Computershare	2.0%		
Wesfarmers	3.7%	IOOF Holdings	2.0%		
				<b>Total Australian Equities</b>	<b>96.6%</b>

